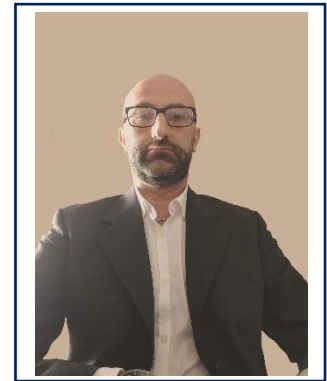


ANDREA GRECO – PROFESSIONAL RESUME

Born in 1971, living in Florence (ITALY), italian citizen
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LANGUAGES

Italian native speaker; fluent english



EDUCATION

Mechanical Engineering Bachelor Degree in 1998, University of Pisa (Italy)
PNL Master Practitioner & Coach since 2016
Lean Six Sigma Master Belt



EXPERIENCES

2018 - current Professional consultant, Coach, Lean master
2015 - 2018 Corporate Sr. Lean Manager EMEA @ Pentair Inc. (Minnesota, USA)
2012 - 2014 Professional consultant, founder and managing partner @ Excenter Srl (Florence)
2009 - 2012 Operations manager @ Eurovinil Spa (Grosseto), part of Survitec Group Ltd
2003 - 2009 Lean Manager @ Pentair Manufacturing Italy (Milan)
2001 - 2003 Project Engineer @ Intier Magna Closures (Livorno)
1998 - 2000 System Analyst @ Ingegneria Dei Sistemi (Pisa)



PRESENTATION

Multi-discipline Sr. professional with an extensive industry background started in 1998. International experiences performed through different business segments in continuous improvement and process excellence since 2003. Highly skilled in managing operations and leading key process indicators and improving customer service levels. A wide experience of success stories in implementing Lean, creating, driving and sustaining a Lean organization, both in the manufacturing and in the transactional areas. As a manager, wide experience in operations management, strategy deployment and continuous improvement in international and organized companies. As a consultant and coach, high level of leadership in facilitating, driving and motivating teams to define and implement transformation plans and achieve the business goals.



COLLABORATIONS AND AREAS OF ACTIVITY

- With consulting companies: A&C, CWG, Coos, Excenter, Leanprove, Productivity Europe, Telos
- With companies: AGCO, Agusta, Alfaplast, Azienda Ospedaliera Universitaria Senese, ASL Rieti, Biffi, CSO, Daimler-Chrysler, Erico, Faber, Fabio Perini, Fasani, Gucci, Hoffmann, ICS Maugeri, Leasys, Mahle, Plastipak, Pramac, Quarrata Forniture, Raimondi, Schroff, Supermatic, Vanessa, Xylem
- In multiple business segments: Aerospace, Automotive, Defence, Electromechanical, Fashion and Luxury, GDO, Healthcare, Logistics, Mechanical, Medical devices, Nautical, Oil & Gas, Project Businss, Shoes and leather manufacturing Transactional,
- In different countries: Italy, Belgium, France, Germany, Netherlands, Poland, Switzerland, UK, India, US.



MAIN COMPETENCES

- Ability to support and deploy business strategy and continuous improvement throughout the organization
- High competence in supply chain and operations management and technical-logistic support functions
- Competence in methodologies to support quality improvement and customer satisfaction
- Extensive experience in monitoring and conducting key indicators (KPI) in accordance with corporate strategic objectives
- Deep knowledge of lean methodologies: VSM, 5S, TPM, SMED, Standard Work, Continuous Flow and Material Flow
- Budget and business planning, project management and investment planning and cost reduction initiatives
- Problem-solving skills with proactive, structured and sustainable methodologies (3C, 8Step, RCCM, DMAIC)
- Optimization and integration of processes also in transactional areas and in multi-site environments
- Creation of continuous and efficient flows of materials and infos with reduction of waste, variability, losses and inventories
- Assessment of the maturity level of the organization with reference to international benchmarks
- Experience in training, coaching and managing with leadership, authority and excellent relationship skills
- Aptitude for fieldwork, practical sense and strong motivation to achieve results and propensity for innovation
- Daily management of operations through problem solving and day by day sustainment of continuous improvement



KEY PROJECTS AND ACHIEVEMENTS

- Significant reductions in lead-time (-20 / -30%) both in the manufacturing area and in services
- Significant reduction in manufacturing costs (double digit k€ / year)
- Manufacturing efficiency increase +5% in 3/6 months
- Multiple Lean/6Sigma projects succesfully completed to improve quality, lead-time, flow and customer service levels
- Breakthrough transformation initiatives, restructuring projects and consolidation of manufacturing facilities
- Over 1500 people trained in Lean workshops and Kaizen in the last 5 years in Lean manufacturing disciplines
- Significant reduction of unproductive time and losses (change-over and downtime) and inventories (FG, WIP and RM)



EXPECTATIONS

Desired positions: Sr Consultant, International roles, Sr. Temporary Manager, Trainer and Coach
Desired place of work: Italy based with full availability to travel